



# Making the First Circle Work: The Foundation for Duplication in Network Marketing

*Randy Gage*

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**Making the First Circle Work: The Foundation for Duplication in Network Marketing** Randy Gage  
SIX (6)-cassette tape SET + workbook + set of 'Action Planner' cards, all in plastic clamshell carrying case.  
SIDE ONE Commitment/SIDE TWO Requirements/SIDE THREE The Entrepreneur's Mindset/SIDE FOUR  
The Winning Attitude/SIDE FIVE Prospecting/SIDE SIX Getting the Prospect's Attention/SIDE SEVEN  
The Presentation Part I/SIDE EIGHT The Presentation Part II/SIDE NINE Action Planner/SIDE TEN Your  
Roadmap to Success (plus tape #6, sides 11 & 12, is the 'Escape the Rat Race' prospecting tape by Randy  
Gage).

## Making the First Circle Work: The Foundation for Duplication in Network Marketing Details

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Author : Randy Gage

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## **From Reader Review Making the First Circle Work: The Foundation for Duplication in Network Marketing for online ebook**

### **Cj Sime says**

Though it is a book about multilevel marketing I found his energy and ideas to be fairly applicable to whatever current dream you might be working on.

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### **Ashley Curnutt says**

so great for getting your mind wrapped around what YOU should be doing if you are part of Network Marketing!!!

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### **Elaine says**

This book is short but useful. Not all of it can be applied to doTERRA, but enough to make it worth reading. Recommended for newbies in a network marketing business.

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### **Beth Dreyer says**

Great quick read with lots of great truths.

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### **Desirea Herrera says**

Randy Gage is one of my favorite people. He's brilliant and even better in person.

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### **Amber Freed says**

Attitude affects results!

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### **Darren says**

Awesome! A must read for any network marketer.

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### **Jamie says**

I love network marketing. It's been so great to have another income stream. This book has valuable tips to strengthen your business. Definitely worth a read!

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### **Sandie says**

This is a clear little book with some practical advice for those seeking to make their MLM opportunity grow and flourish. Will this book change your life? Possibly and possibly not...with all of my business background I wouldn't say that there are new concepts within these pages, but I will say that the simplicity reminds me of the basics. I thought that it was well written (simple verbiage to connect to the majority), but contains some great basics including Live a Live of Adventure, Get your Freedom, Right Injustice, and Move from Success to Significance. Overall I consider this to be a great little first read...then you can proceed to other of his works...Enjoy the road to abundance!

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### **Karen says**

This 65 page pamphlet contained a few nuggets of information that I found to be useful. I don't regret reading it, because it only took about 45 minutes, and I don't regret buying it, because I can share it with my team members so that they don't have to buy it. But overall, I felt that the information either didn't apply to me yet (I am not singlehandedly organizing and filling destination meetings right now), or it was stuff I already pretty much know. The "first circle" on my team is me, and I have to do the things I want other people to do. I know that. I already know and wholeheartedly agree that, "It's not whether something works, but whether it duplicates." And I like, and agree with, the point that you have to focus on and do things that you can control, because there is much in network marketing that is out of your control. Keeping a positive attitude and a high belief level is key because it translates to what you get back from other people. You don't manage people. You lead people and manage things. All good points, and all things I have already learned. I think my biggest takeaway going forward is a reassurance that I am right in my instinct to reach down into my organization and help those people on the farther levels build, because strength from the bottom up will be felt all the way to the top. And I feel better equipped to deal with the people who ask, right off the bat, "What is the least amount that I have to buy in order to earn commissions?" So, overall, I can see how this little book might contain some ideas that could be considered game changing. I just think my leaders have already done a good job of making me aware of those principles already, so much of this didn't seem like anything new.

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### **Elaine Carmona says**

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### **Rick Yvanovich says**

I didn't know a lot about Network Marketing but after reading this I know a lot more. That being said this

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book is a lot more than just Network Marketing, its about how to gain success. ITs a short book so a short read and a good investment of the few hours time it takes to read it.

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### **Jennifer says**

Quick and easy read. Two principles that stuck with me :

You don't manage people. You lead people & manage things.

"When you can't hire and fire people, you're forced to learn how to inspire, lead, and partner for a common goal."

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### **Shiloah says**

Excellent book for network marketing. Lots of good advice and I enjoyed his writing style.

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### **Christina says**

In life, most people look for success in all the wrong places. But this book taught me how to take charge of my own success. Amazing lessons learned!

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