



Delegation & Supervision (The Brian Tracy Success Library)

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Managers are judged by the results they deliver—and more than anything else, those results hinge on the ability to delegate and supervise. You will be surprised at how efficient and easy to manage your team becomes when you master these essential skills.

This handy, pocket-sized guide reveals time-tested ways to boost the performance and productivity of your employees, including how to:

- Define work, assign it, and set measurable, targeted standards for performance

- Match skills to job requirements
- Use Management by Objectives to delegate longer-term tasks to trusted team members
- Monitor, control, and keep on top of projects with minimum effort
- Turn delegation into a teaching tool and build the confidence of your staff
- Provide useful feedback and elicit active participation
- Avoid reverse delegation
- Free up time for higher-level tasks only you can tackle
- And much more. Done right, delegation and supervision allow your employees to learn, grow, and become more capable. Your success will skyrocket as you increase the quality and quantity of results, and build the loyalty, involvement, and commitment of your people.

Delegation & Supervision (The Brian Tracy Success Library) Details

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Author : Brian Tracy

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JJ says

Easy to understand and useful. Can be read again from time to time. Very user friendly.

Kent says

Excellent book concise & to the point, great tips, plan on reviewing often. Very helpful and practical

Mildred says

Libro fácil de lectura simple que ayuda a recordar los ejercicios de Delegación y supervisión que han publicado varios libros de negocios. Recomendado para emprendedores y empresarios que necesiten una guía rápida y ligera.

Kathy Nguyen says

Good applicable advice.

Steven says

Has what sounds like some good information, but I can't get over how it sounds so condescending towards employees. As if the person doing the managing somehow knows everything about the work and the employees know nothing. He actually talks about treating them like children on one case. That seems to be a common issue with management books. The managers/bosses are somehow better people than the employees.

Brad Pickler says

Very objective, with a good size of pages.

The thing I really didn't like this book is the completely lack of references, there is no science behind it, just the author sharing what he thinks is true. Some short stories he used as reference to the lessons aren't enough.

Despite of this, as I never read anything about delegation, to me, this book was worthwhile.

Denys Sergushkin says

Very direct. Similar topics, philosophy and ideas, along with some application. A lot tougher to change habits.

Elliott says

Hm... Ok. It's a very quick read. Some parts of it were good - the discussion on "reverse delegation" was interesting. I liked that he reiterated that one of the most stressful aspects of many jobs is simply not knowing in concrete terms what you're supposed to do. Having an ambiguous task can be more stressful than having an overwhelming one.

However, much of it was just too abstract to be particularly useful, other than as useful reminders. And some of it is problematic. For example, he cites the DISC personality system - please stop. There are valid personality models out there (look up the Big Five), so I do not understand corporate America's fixation on the MBTI or DISC.

Evgeniy Bacherikov says

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